

# MILLION AIR



CRAFT SALES & ACQUISITIONS



# THE MILLION AIR ADVANTAGE

## A FULL SERVICE AIRCRAFT SALES & ACQUISITION PARTNER

This is about more than a single transaction. At Million Air, we build long-term partnerships tailored to your aviation goals, operational needs, and lifestyle. Whether you are buying or selling a single aircraft or managing a larger fleet transition, we deliver customized solutions that maximize value, enhance performance, and support long-term ownership success—all while ensuring a seamless, efficient, and highly personalized experience.



## A LEGACY OF EXCELLENCE

For over 40 years, Million Air has been a global symbol of excellence in aviation, built on trusted relationships, deep expertise, and exceptional client outcomes.

EXPERIENCE. REAL NUMBERS.



## MARKET INTELLIGENCE & REAL-TIME INSIGHT

In aviation, information is everything. Our real-time market intelligence team—backed by decades of industry expertise and transactional experience—helps you navigate market trends, capitalize on short-term opportunities, and make informed decisions with confidence. By continuously evaluating market conditions and aircraft performance, we help protect your investment while positioning you for long-term success.



EXPERIENCE. INTEGRITY.



Combining industry-leading aviation expertise with a relentless focus on client success, we advocate for your interests with integrity, discretion, and a level of professionalism that sets the standard in private aviation. From initial strategy through transaction execution and long-term ownership planning, our team delivers trusted guidance, personalized solutions, and an unwavering commitment to achieving your objectives.

To support informed planning and decision-making, we provide aircraft valuations and market intelligence for existing assets, as well as comprehensive market analyses for prospective acquisitions. Leveraging real-time market data and deep industry expertise, we help clients evaluate opportunities, understand aircraft values, and make confident decisions aligned with your aviation goals.



EXPERIENCE. MASTERY.



## MEET THE TEAM



Tyler Bowron

Tyler brings 30 years of flying experience and nearly 20 years of aircraft sales expertise, specializing in aircraft brokerage and acquisitions. He combines deep market knowledge with a client-first approach to guide decisions and long-term strategies. His background includes leading aircraft sales in Europe, managing complex international transactions, and supporting clients throughout aircraft ownership. With strong global relationships and a lifelong passion for aviation, Tyler provides trusted, strategic guidance to every client.



Will Pergerson

William leads market research and intelligence at Million Air, delivering data-driven insights that support aircraft valuations, acquisitions, and brokerage decisions. His analytical approach strengthens client outcomes and transaction performance. With experience at PPG Industries and Boeing, William brings a disciplined perspective to evaluating aviation assets and market trends. Combined with strong industry relationships and an extensive aviation network, he helps identify opportunities and drive informed, high-value transactions.



## AIRCRAFT ACQUISITION PROCESS



### AIRCRAFT SELECTION

Every mission is unique, and your aircraft must be equipped to meet its demands. We help identify aircraft that align with your operational requirements, performance expectations, and long-term ownership objectives to ensure the right fit for your mission.

### MARKET ANALYSIS

The aircraft market is constantly evolving, and we monitor it every day. Through detailed market intelligence, value benchmarking, and access to on- and off-market opportunities, we provide the insights needed to make informed decisions and maximize value.

### CONTRACT NEGOTIATION

From the initial offer through final contract negotiations, we advocate on your behalf to secure favorable terms, protect your interests, and drive a successful outcome throughout the transaction process.

### PRE-BUY INSPECTION

We coordinate an individualized inspection tailored to your aircraft, ensuring a comprehensive evaluation while eliminating unnecessary costs. Our team manages the process from start to finish, addressing discrepancies and delivering a turnkey aircraft with no surprises at closing.

### CLOSING & DELIVERY

We ensure a secure transaction through a trusted escrow process while coordinating closing, delivery, and all final logistics. From ownership transfer to entry into service, we manage every detail to provide a seamless transaction.



## AIRCRAFT BROKERAGE PROCESS



### AIRCRAFT EVALUATION

We perform an on-site evaluation of your aircraft's overall condition, review maintenance records and documentation, and assess key market factors to accurately determine its value and market positioning.

### MARKET ANALYSIS

The aircraft market is constantly evolving, and we monitor it every day. Through detailed market intelligence, value benchmarking, and real-time market insights, we position your aircraft competitively, identify the right timing to market, and develop a strategy designed to maximize exposure and value.

### STRATEGIC MARKETING

The aircraft market is global, and your marketing strategy should be too. We leverage industry relationships, targeted market placement, and premier aviation channels to position your aircraft before qualified buyers and decision-makers worldwide, maximizing exposure and showcasing its unique value.

### CONTRACT NEGOTIATION

From the initial offer through final contract execution, we represent your interests throughout the negotiation process, working to maximize value, secure favorable terms, and keep the transaction moving efficiently toward a successful closing.

### FINAL SALE

From buyer acceptance through final delivery, we oversee the entire transaction process, coordinating inspections, escrow, closing, and all associated logistics. Our team manages every detail to ensure a secure, efficient, and seamless transfer of ownership.



## THE MILLION AIR ADVANTAGE



In addition to aircraft sales and acquisitions, clients have the option to leverage the strength of the Million Air network, gaining access to aviation expertise, operational resources, and valuable industry connections that can continue to support their aviation needs long after the transaction closes.

### 1. FUEL

Leverage our FBO network to secure preferred fuel pricing, priority access, and long-term cost savings unavailable to independent owners.

### 2. HANGAR

Access premium hangar solutions across the Million Air network, with flexible options designed to match your aircraft, schedule, and long-term needs.

### 3. MAINTENANCE

Rely on in-house maintenance performed by experienced experts, ensuring consistent quality, faster turn-around, and trusted care for your aircraft.

### 4. OPERATIONS

Streamline your operations through integrated FBO support, ensuring efficiency, consistency, and a seamless ownership experience.

### 5. INSURANCE

Utilize our industry relationships to secure competitive insurance coverage tailored to your aircraft, mission profile, and risk tolerance.

### 6. CREW COORDINATION

Simplify crew logistics with access to vetted professionals, scheduling support, and preferred accommodations across our network.



EXPERIENCE. PASSION.



**EXPERIENCE. DRIVEN BY A SHARED PASSION.**

At Million Air, we don't just facilitate aircraft transactions, we deliver a tailored ownership experience defined by precision, trust, and excellence. Every client, every aircraft, and every decision is approached with the same commitment to quality that has defined our brand for decades. Because at the end of the day—this isn't just aviation. It's our craft.



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**Tyler Bowron**  
**303-588-9919**  
[tbowron@millionair.com](mailto:tbowron@millionair.com)

**Will Pergerson**  
**612-298-8780**  
[wpergerson@millionair.com](mailto:wpergerson@millionair.com)