



# The One Percent

A HARD-TO-REACH TARGET. A mere one percent of consumers control more than 50% of the world's wealth. The Ultra-High-Net-Worth-Individuals are elusive. With multiple dwellings, they live the private jet lifestyle, traveling from continent to continent. According to the National Business Aviation Association, private jet travelers make 41 trips per year.

Private jet fliers—A guaranteed market for luxury brands



## Private jet travelers are core customers for luxury brands

• 89% purchase fine jewelry, spending an average of \$248,000 per year

• 32% purchase luxury watches, spending an average of \$147,000

•90% purchase fashion/ accessories, spending an average of \$117,000

•65% stay in a hotel/ resort for leisure, spending an average of \$157,000

• 73% use a hotel/resort for meetings events, average spend \$224,000 • 59% stay at a spa per year, spending an average of \$107,000

• 21% take a cruise per year, spending an average of \$138,000

• 28% rent a villa/chalet per year, spending an average of \$168,000

• 17% take an experiential trip per year, spending an average of \$98,000

• 75% make home improvements, spending an average of \$542,000

• 85% purchase wine or spirits per year, spending an average of \$29,000 • 30% purchase fine art per year, spending an average of \$1,746,000

• 85% are planning to acquire a new vehicle in the next 24 months. They own or lease an average of 4.4 luxury vehicles

 They own 2.5 primary homes valued at \$2 million Sources: Prince & Associates, the leading market research firm specializing in global private wealth and the spending habits of the Super Rich; NBAA; Federal Reserve



## The Solution

## Million Air private jet terminals deliver a 100% qualified audience.

#### DEMOGRAPHICS

- Median Age: 38
- Male: 72%
- Female: 28%
- Average HH Net Worth \$3.6 M
- Median HHI Net Worth \$2.2 M
- Net Worth \$3M+: 42%
- Average Home Value \$968,435
- Own 2+ Homes 50%

Source: Doublebase 2018 Ipsos Affluent Survey

MILLION AIR



1% of consumers control more than 50% of the world's wealth. The Ultra High Net Worth Individuals are elusive. With multiple dwellings, they live the private jet lifestyle flying 41 trips each year, according to the National Business Aviation Association.



FLTPLAN.COM AIN MAGAZINE PRO PILOT MAG



# 1,200 AIRCRAFT DEPARTURES A DAY

1,050 BASED CORPORATE AIRCRAFT

# 1,000 EMPLOYEES

**4 CHARTER LOCATIONS** 

# **Locations Worldwide**

MILLION AIR ALBANY	MILLION AIR EL PASO	MILLION AIR RICHMOND	MILLION AIR TALLAHASSEE
ALB-Albany IAP	ELP- El Paso	RIC-Richmond IAP	TLH-Tallahassee
MILLION AIR ALEXANDRIA	MILLION AIR GULFPORT-BILOXI	MILLION AIR RIVERSIDE	MILLION AIR TOPEKA
AEX-Alexandria IAP	GPT-Gulfport-Biloxi	RIV-March Air	FOE-Forbes Field
MILLION AIR AUSTIN	MILLION AIR HOUSTON	MILLION AIR ROME	MILLION AIR TORONTO
AUS-Austin Bergstrom IAP	HOU-Hobby	RME-Griffiss IAP	CYKZ-Toronto
MILLION AIR BEIJING	MILLION AIR INDIANAPOLIS	MILLION AIR SAN ANTONIO	MILLION AIR TUCSON
ZBAA-Beijing Capital IAP	IND-Indianapolis IAP	SAT-San Antonio IAP	TUS-Tucson IAP
MILLION AIR BURBANK	MILLION AIR LAKE CHARLES	MILLION AIR SAN JUAN	MILLION AIR VANCOUVER
BUR-Bob Hope	CWF-Chennault IAP	TJIG-Fernando Ribas	CYVR-Vancouver IAP
MILLION AIR CALGARY	MILLION AIR MEDFORD	MILLION AIR ST. LOUIS	MILLION AIR VICTORVILLE
CYYC-Calgary IAP	MFR-Rogue Valley IAP	SUS-Spirit of St. Louis	VCV-Southern
MILLION AIR CARTAGENA	MILLION AIR MOSES LAKE	MILLION AIR STENNIS	MILLION AIR WHITE PLAINS
SKCG-Rafael Núñez	MWH-Grant County IAP	HSA-Stennis IAP	HPN-Westchester
MILLION AIR DALLAS	MILLION AIR ORLANDO	MILLION AIR SYRACUSE	MILLION AIR YUMA
ADS-Addison	SFB-Orlando Sanford IAP	SYR-Syracuse Hancock IAP	NYL-MCAS/YIA





### **General Monthly Rate Card**

#### MILLION AIR TELEVISION NETWORK

Digital advertising is available to luxury brands who want to reach the elusive Ultra-High-Net-Worth clientele. Advertising will be sold on either a network, market or local basis in increments ranging up to 30 seconds. Advertisers will have the option to create dynamic or static advertising spots to promote marketing initiatives. The client can provide the finished feature or production assistance can be provided by Million Air at cost. Video will play without sound in the lobby/waiting area eight times per hour for length of campaign.

\$3,000 Monthly per location Special event prices TBD Discounts and category exclusives may be negotiated for multiple FBO markets or spots

ADVERTISING, STATIC DISPLAYS AND SPECIAL EVENTS For details, please contact: millionairtv@millionair.com

## Advertising Closings

All AD Materials must be submitted no later than one (1) week before date of initial broadcast.

#### **Supported Formats**

VIDEO		
Microsoft Windows Media	WMV	
MPG Family	MPG, MPG1,	
	MPG2, MPG4	
H.264/AVC	H-264	
	MOV	
Flash Media	Flash FLV	
MPEG layer	MPEG1, MPEG2, MPEG3	
STATIC		
JPEG Images	jpg	
GIF Images	gif	
BITMAP Images	bmp	

#### File Size

The maximum file size is 350MB.

#### Submitting your Advertisement

#### HTTP

Please name the file with your company name, Million Air and start date. Send to: millionairtv@millionair.com

